

Sales Representatives by state as of 03/02/2009

Alabama

Contact IDS directly @ (636) 936-2288

Alaska

Contact IDS directly @ (636) 936-2288

Arizona

Contact IDS directly @ (636) 936-2288

Arkansas

Contact IDS directly @ (636) 936-2288

California

Lighting Systems
2322 6th Street
Berkeley, CA 94710
Phone- (510) 982-3900 FAX- (510) 704-4568
www.ltgsys.com

Lighting Systems
1310 Blue Oaks Blvd
Suite 400
Roseville, CA 95678
Phone- (916) 772-5800 FAX- (916) 772-5830
www.ltgsys.com

O'Connor Sales Agency
5797 Chesapeake Court
San Diego, CA 92123
Phone- (858) 514-4000 FAX-(858) 505-1818
www.oconnorsales.com

Colorado

The Lighting Agency
2661 17th Street
Denver, CO 80211
Phone- (303) 455-1012 FAX- (303) 458-8247
www.thelightingagency.com

The Lighting Agency
2270 Hancock Expressway
Colorado Springs, CO 80910
Phone- (719) 227-9997 FAX- (719) 227-9999
www.thelightingagency.com

Connecticut

Langlais Group, Inc.
15 Morgan Farms Road
South Windsor, CT 06074
Phone- (860) 648-2372 FAX- (860) 648-2480

Delaware

Illuminations Inc.
5062 West Chester Pike
Newtown Square, PA 19073
Phone- (610) 325-2220 FAX- (610) 325-2225
www.illuminationsinc.com

Florida

Envision Lighting Systems
9400 4th Street North
Suite 200
Saint Petersburg, FL 33702
Phone- (727) 576-8488 FAX- (727) 577-4419
www.gulflighting.com

Landreth, Inc.
1009 Maitland Center Commons Blvd
Suite 203
Maitland, FL 32751
Phone- (407) 682-6255 FAX- (407) 682-6256
www.landrethinc.com

Georgia

Southern Lighting Source
1862 Independence Square
Suite E
Atlanta, GA 30338
Phone- (770) 242-4000 FAX- (770) 395-1188
www.southernlightingsource.com

Hawaii

Contact IDS directly @ (636) 936-2288

Idaho

InterMountain Lighting
670 East Riverpark Lane
Suite 350
Boise, ID 83706
Phone- (208) 377-1831 FAX- (208) 377-3121
www.intermountainlighting.com

Illinois

Contact IDS directly @ (636) 936-2288

Indiana

Dave Baker Agency
215 East Ireland Road
South Bend, IN 46614
Phone- (574) 231-5193 FAX- (574) 231-5195
www.davebakeragency.com

Dave Baker Agency
3472 Stellhorn
Fort Wayne, IN 46815
Phone- (260) 486-9636 FAX- (260) 486-7696

Iowa

AES Lighting Group
8165 Northwest 86th Street
Johnson, IA 50131
Phone- (515) 727-1733 FAX- (515) 727-1731

Kansas

Contact IDS directly @ (636) 936-2288

Kentucky

John Patsey Sales
880 Sparta Court
Suite 204
Lexington, KY 40504
Phone- (859) 269-7272 FAX- (859) 269-7979
www.jpsinc.net

Louisiana

Contact IDS directly @ (636) 936-2288

Maine

Langlais Group, Inc.
15 Morgan Farms Road
South Windsor, CT 06074
Phone- (860) 648-2372 FAX- (860) 648-2480

Maryland

Zanger Associates, Inc.
1010 Liberty Road
Suite 102
Eldersburg, Maryland 21784
Phone- (410) 795-5800 FAX- (410) 795-0349
www.zangerassociates.com

Massachusetts

Langlais Group, Inc
15 Morgan Farms Road
South Windsor, CT 06074
Phone- (860) 648-2372 FAX- (860) 648-2480

Michigan

Contact IDS directly @ (636) 936-2288

Minnesota

JTH Lighting Alliance
6885 146th Street West
Apple Valley, MN 55124
Phone- (952) 223-6300 FAX- (952) 432-5752
www.jthlighting.com

Mississippi

Contact IDS directly @ (636) 936-2288

Missouri

Manufacturing Facility
Innovative Drywall Solutions, Inc
1120 Mid Rivers Industrial Drive
St. Peters, MO 63376
Phone- (636) 936-2288 FAX- (636) 936-2511
www.drywallsolutions.com

Montana

Lumen FX
801 14th Street West
Billings, MT 59102
Phone- (406) 245-7116 FAX- (406) 245-7703
www.lumenfx.com

Nebraska

AES Lighting group
2580 South 90th Street
Omaha, NE 68124
Phone- (402) 330-7810 FAX- (402) 398-9599
www.aeslight.com

Nevada

Design Concepts, Inc
4397 West Sunset road
Las Vegas, NV 89118
Phone- (702) 313-4825 FAX- (702) 313-4825
www.designconceptsLV.com

New Hampshire

Langlais Group, Inc
15 Morgan Farms Road
South Windsor, CT 06074
Phone- (860) 648-2372 FAX- (860) 648-2480
www.langlaisgroup.com

New Jersey

Contact IDS directly @ (636) 936-2288

New Mexico

I.W. Incorporated
139 Headingly
NW Albuquerque, NM 87107
TEL (505)821-0056 FAX (505)821-0039
www.iwill-inc.com

New York

VBC Lighting, LLC
421 New Karner Road
Suite #9
Albany, NY 12205
Phone- (518) 456-7142 FAX- (518) 456-7968
www.vbclighting.com

VBC Lighting, LLC
2495 Kensington Avenue
Buffalo, NY 14226
Phone- (716) 633-5910 FAX- (716) 633-5924
www.vbclighting.com

VBC Lighting, LLC
7063 Interstate Island Road
Syracuse, NY 13209
Phone- (315) 487-1105 FAX- (315) 487-0774
www.vbclighting.com

North Carolina

Lite Source, Inc
4801 Hargrove Road
Raleigh, NC 27616
Phone- (919) 954-4800 FAX- (919) 954-9464
www.litesourcenc.com

North Dakota

JTH Lighting Alliance
6885 146th Street West
Apple Valley, MN 55124
Phone- (952) 223-6300 FAX- (952) 432-5752
www.jthlighting.com

Ohio

Lighting Concepts One
1941 Livingston Avenue
Lorain, OH 44052
Phone- (440) 244-4484 FAX- (440) 244-4494
www.lightingconceptsone.com

Oklahoma

Contact IDS directly @ (636) 936-2288

Oregon

Contact IDS directly @ (636) 936-2288

Pennsylvania

Illuminations, Inc
5062 West Chester Pike
Newtown Square, PA 19073
Phone- (610) 325-2220 FAX- (610) 325-2225

Repco II
1201 Chappel Avenue
Pittsburg, PA 15216
Phone- (412) 563-6220 FAX- (412) 563-6227
www.repcoii.com

Rhode Island

Langlais Group, Inc
15 Morgan Farms Road
South Windsor, CT 06074
Phone- (860) 648-2372 FAX- (860) 648-2480
www.langlaisgroup.com

South Carolina

Lite Source, Inc
4801 Hargrove Road
Suite 014
Raleigh, NC 27616
Phone- (919) 954-4800 FAX- (919) 954-9464
www.litesourcenc.com

South Dakota

JTH Lighting Alliance
6885 146th Street West
Apple Valley, MN 55124
Phone- (952) 223-6300 FAX- (952) 432-5752
www.jthlighting.com

Tennessee

J Collins Associates, Inc
6028 Villa Road
Knoxville, TN 37918
Phone- (865) 922-0403 FAX- (865) 922-0407

Spectrum Lighting & Controls, Inc
1717 Kirby Parkway
Memphis, TN 38120
Phone- (901) 312-5494 FAX- (901) 312-5493

Texas

Bell & McCoy
1132 Valwood Pkwy, Suite
100 Carrollton, TX 75006
Phone: 469-574-0300 Fax: 469-574-0299
www.bellandmccoyle.com

Bell & McCoy
7601 North Loop East
Houston, TX 77028
Phone: 713-223-4146 Fax: 713-222-8946
www.bellandmccoyle.com

Bell & McCoy
4940 Eisenhower #102
San Antonio, TX 78218
Phone: 210-930-3024 Fax: 210-930-3204
www.bellandmccoyle.com

Bell & McCoy Lighting and Controls
7601 North Loop East
Houston, TX 77028
Phone: 713-671-8000 Fax: 713-671-8050
www.bellandmccoyle.com

Bell & McCoy Lighting and Controls
4940 Eisenhower #102
San Antonio, TX 78218
Phone: 210-832-9205 Fax: 210-832-9451
www.bellandmccoyle.com

Bell & McCoy Lighting and Controls
1132 Valwood Pkwy, Suite 100
Carrollton, TX 75006
Phone: 972-406-8700 Fax: 972-406-8706
www.bellandmccoyle.com

I.W. Incorporated
604 Upson
El Paso, TX 79902
TEL (915) 351-0848 FAX (915) 351-2229
www.iwill-inc.com

Utah

EMS Illumination
2137 Southwest Temple
Salt Lake City, UT 84115
Phone- (801) 428-3215 FAX- (801) 484-6097
www.illuminationsonline.com

Vermont

Langlais Group, Inc
15 Morgan Farms Road
South Windsor, CT 06074
Phone- (860) 648-2372 FAX- (860) 648-2480
www.langlaisgroup.com

Virginia

Zanger Associates, Inc
1010 Liberty Road
Suite 102
Eldersburg, Maryland 21784
Phone- (410) 795-5800 FAX- (410) 795-0349
www.zangerassociates.com

Washington

Illuminating Resource, LLC
922 SW 151st Street
Burien, WA 98166-1838
Phone- (206) 382-9410 FAX- (206) 382-9635
www.illuminating-resource.com

West Virginia

Repco II, Inc
6202 MacCorkle Ave Southwest
Saint Albans, WV 25177
Phone- (304) 768-9422 FAX- (304) 768-1776
www.repcoii.com

Wisconsin

Stearns Lighting Sales, Inc

425 East Broadway

Waukesha, WI 53186

Phone- (262) 542-6285 FAX- (262) 542-1379

Wyoming

Lumen FX

801 14th Street

West Billings, MT 59102

Phone- (406) 245-7116 FAX- (406) 245-7703